



## Director of Development

Habitat for Humanity of Kent County believes that no one lives in dignity until everyone can live in dignity. When the broad community is engaged in addressing the urgent need for affordable housing and neighborhood revitalization, we all become less vulnerable and more resilient. In bringing people together, Habitat Kent practices a philosophy of “a hand up, not a handout,” and builds on existing community assets: financial, physical, natural, human, social and spiritual.

Habitat Kent is seeking a **Director of Development** to lead the organization’s strategic fundraising efforts through a comprehensive development program. The ideal candidate is a seasoned and dynamic professional with a record of achievement in leadership, fundraising, and team participation. The Director of Development must be an innovator who can confidently engage prospects and drive a culture of philanthropy to leverage the community’s passion for Habitat Kent’s mission into the resources necessary to achieve its ambitious goals. The Director of Development must have a positive, optimistic personality and be committed to Habitat Kent’s mission of bringing people together to build homes, communities, and hope. The Director of Development will uphold Habitat Kent’s commitment to racial diversity and inclusion in all of their work.

The Director of Development is a member of Habitat Kent’s management team and will work with the Executive Director, development staff, board members, and other key stakeholders to create and execute an advancement strategy enabling Habitat Kent to implement its strategic plan. The Director of Development should be a team-oriented professional prepared to lead an energetic team of fundraising professionals, and have a strong desire to be engaged in Habitat Kent’s community development model: developing a variety of housing types in target neighborhoods, leveraging strategic collaborations, empowering and providing education for homeowners, and catalyzing equitable development.

The Director of Development works alongside Habitat Kent’s management team to provide leadership toward the achievement of Habitat’s Kent County’s mission, vision, values, goals and objectives with a strategic focus on building a sustainable organization and building impact in our community, sector, and society.

## QUALIFICATIONS

- Bachelor’s degree with at least 7 years of fund development (or equivalent) experience, demonstrated achievement in team management and team participation.
- Demonstrated success in researching, cultivating, soliciting, and securing major gifts.
- Advanced degree, leadership experience within a community-based nonprofit organization, and fluency with Raiser’s Edge or a similar database highly desired.
- Experience with organizing successful fundraising programs.
- Excellent written and verbal communication skills, including public speaking experience.
- Facilitate and manage the Donor Development Committees.
- Ability to prepare budgets, strategic goals and objectives, monitor and report on departmental status

To apply please submit your resume and cover letter at <http://ejob.bz/ATS/jb.do?reqGK=976043&refresh=true&portalGK=2878>.

For responsibilities and a detailed position profile please email [debbie.lockwood@hrcollaborative.net](mailto:debbie.lockwood@hrcollaborative.net).

*Habitat for Humanity of Kent County is an equal opportunity employer*